



Outdoor Durable
Industrial Safety Identification
Across All Industries



Letter from the CEO – March 2017

2017 is a notable year for LEM Products Inc. We are celebrating our 50th year in business and have relocated our company to a new 45 thousand square foot facility in Montgomery County Pennsylvania. Relocation planning began in 2015 as growth demanded more space for our industrial printing and converting operations. We successfully protected 100% employment, created 4% staff expansion and maintained 100% of our manufacturing in the United States.

Green initiatives were crucial in our relocation and included the installation of industrial air cleaning systems, contracting a local sustainable waste company that provides “landfill free” waste services, a water reclamation system and state of the art lighting throughout the facility.

Additionally, we’ve made key capital investments in state-of-the-art equipment and operational technologies. LEM University has been established to promote training and education of our staff and broaden our client relationships.

Our commitment to continued growth and excellence included expanding our executive team to include Michael Hess as COO. Mike’s expertise and accomplishments, combined with his proven track record of superb leadership, align perfectly with the goals of LEM Products Inc.

We also expanded lean operations, Six Sigma and Kaizen in our manufacturing processes because we believe an efficient supply chain is the key to creating the best solutions for our diverse customer base.

In January 2017 Smart CEO recognized LEM Products Inc. as a Future 50 Company. This recognition identifies the regions 50 fastest growing, mid-sized companies. These companies represent the future of the region’s economy and embody the entrepreneurial spirit critical for leadership and success. The winners are chosen based on a three-year average of employee and revenue growth.

Additional successes include the Graphic Arts Association awarding LEM Products Inc. their coveted Safety Award.

LEM Products Inc. is a printing, imaging and converting company specializing in contract manufacturing of Industrial Identification. We print, engrave, stamp and die-cut polycarbonate, high intensity prismatic, metal and other industrial grade materials to make OSHA / ANSI safety labels – tags – signs, asset identification, corporate branding labels and fleet decals. At LEM Products Inc. we design business models that suit each customer specific need such as kitting for assembly line application, multi lingual communication labels, VMI programs for MRO plans and we work directly with your key supply chain partners.

LEM Products Inc. is a WBENC certified business with a reputation for excellence in quality of service and products. We are also CPU (California Public Services) and Pennsylvania Department of General Services certified.

To our staff, customers and suppliers I extend my sincere appreciation for your sustained contributions in developing our future successes.

Respectfully,

Maureen A. O'Connor

Revenues generated with LEM Products Inc. qualify for supplier diversity spend. WBENC Cert #250063

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